



Customer Satisfaction Questionnaire

Please give your opinion to questions below and tell us how content you are with Salzer Electric.

Details for filling in the questionnaire:

- 1. Please fill in the questionnaire completely.
- 2. Please mark only one item per question.
- 3. Your comments and suggestions are welcome. In case you are not satisfied would you please give us any reasons in the field "comments".

Your statements will of course be kept in confidence and only used for internal purposes. Print out the questionnaire, fill in manually and fax it to us:

+49(0)2762614100

Thank you very much for your support.

Voluntary Declaration

| Company | |
|----------------|------------|
| Position | |
| Surname | First Name |
| Street | |
| Post Code City | |
| Country | |
| Telephone | Fax |
| Email | |





1. Are you satisfied with Sälzer Electric image for the following...

| | | | Neither satisfied | | | |
|---|-------------------|------------|---|--------------|----------------------|---------------|
| | Very satisfied | satisfied | nor dissatisfied | dissatisfied | Very dissatisfied | No comment |
| Internet Presence | 0 | 0 | 0 | 0 | 0 | 0 |
| Information Material (brochures, manuals, catalogues etc.) | 0 | 0 | 0 | 0 | 0 | 0 |
| Consulting and Service | 0 | 0 | 0 | 0 | 0 | 0 |
| Breadth of Product Range | 0 | 0 | 0 | 0 | 0 | 0 |
| Latest Products | 0 | 0 | 0 | 0 | 0 | 0 |
| Overall Appraisal | 0 | 0 | 0 | 0 | 0 | 0 |
| Comments: | | | | | | |
| 2. How would you judge the quot | ation proc | essing ref | ering to fea | atures mei | ntioned be | low? |
| | | | Neither satisfied | | | |
| | Very satisfied | satisfied | nor | dissatisfied | Very dissatisfied | No comment |
| Quick response to Quotation and order Confirmation | 0 | 0 | \circ | 0 | 0 | 0 |
| Quotation Details | 0 | 0 | 0 | 0 | 0 | 0 |
| Staff's Availability | 0 | 0 | \circ | 0 | 0 | 0 |
| Lead Time | 0 | 0 | \circ | 0 | 0 | 0 |
| Overall Appraisal | 0 | 0 | 0 | 0 | 0 | 0 |
| Comments: | | | | | | |
| | | | | | | |
| 3. What is your opinion of Salzer | Electric or | der proces | ssing? | | | |
| | Very satisfied | satisfied | Neither satisfied nor dissatisfied | dissatisfied | Very dissatisfied | No comment |
| Adherence to Delivery Dates | 0 | 0 | 0 | 0 | 0 | 0 |
| Flexibility of Delivery Time and Quantity | 0 | 0 | 0 | 0 | 0 | 0 |
| Handling of Complaint | 0 | 0 | 0 | 0 | 0 | 0 |
| Packaging | 0 | 0 | 0 | 0 | 0 | 0 |
| Overall Appraisal | 0 | 0 | 0 | 0 | 0 | 0 |
| Comments: | | | | | | |





4. What do you think about the technical consulting service at Salzer Electric?

Neither

| | Very satisfied | satisfied | satisfied nor dissatisfied | dissatisfied | Very dissatisfied | No comment |
|------------------------------|--|---------------------------------|----------------------------------|--------------|----------------------|---------------|
| Staff's Capacity | 0 | 0 | \circ | 0 | 0 | 0 |
| Variety of Solutions | 0 | 0 | 0 | 0 | 0 | 0 |
| Speed of Response | 0 | 0 | \circ | 0 | 0 | 0 |
| Technical Documentation | 0 | 0 | \circ | 0 | 0 | 0 |
| Overall Appraisal | 0 | 0 | 0 | 0 | 0 | 0 |
| Comments: | | | | | | |
| 5. Do you consider Salzer E | lectric Product Q Very satisfied | Quality sat satisfied | Neither satisfied nor | dissatisfied | Very dissatisfied | No comment |
| Product Quality | 0 | 0 | 0 | 0 | 0 | 0 |
| Design and Function | 0 | 0 | 0 | 0 | 0 | 0 |
| Technical Properties | 0 | 0 | 0 | 0 | 0 | 0 |
| Price / Performance | 0 | 0 | 0 | 0 | 0 | 0 |
| Economic Life-time | 0 | 0 | 0 | 0 | 0 | 0 |
| Safety | 0 | 0 | 0 | 0 | 0 | 0 |
| Overall Appraisal | 0 | 0 | 0 | 0 | 0 | 0 |
| Comments: | | | | | | |
| 6. What is your opinion of S | | stomer se | Neither satisfied | | Von | No |
| | Very satisfied | satisfied | nor dissatisfied | dissatisfied | Very dissatisfied | No comment |
| Customer Support | 0 | 0 | 0 | 0 | 0 | 0 |
| Handling of Complaint | 0 | 0 | 0 | 0 | 0 | 0 |
| Easy Processing | 0 | 0 | 0 | 0 | 0 | 0 |
| Staff's Knowledge | 0 | 0 | 0 | 0 | 0 | 0 |
| Customer Service | 0 | 0 | 0 | 0 | 0 | 0 |
| Overall Appraisal | 0 | 0 | 0 | 0 | 0 | 0 |
| Comments: | | | | | | |





7. What is your opinion about Salzer Electric in general? Neither satisfied Very nor Very No dissatisfied dissatisfied comment satisfied satisfied Satisfaction Comments: 8. Is it your intention that you would continue to use Salzer Electric in the future? Yes No Perhaps **Further Contact** Comments: 9. Would you recommend Salzer Electric to a collegue/company? Perhaps Yes No Recommendation \bigcirc \bigcirc Comments: 10. If possible would you please rate Salzer Electric as a supplier? Below No Good Average Average comment **Supplier Rating** \bigcirc \bigcirc \bigcirc \bigcirc Comments: 11. How would you rate Salzer Electric compared with our competitors? Above Below Equal Average Average Image \bigcirc \bigcirc \bigcirc **Quotation Processing Technical Support Product Quality** \bigcirc \bigcirc \bigcirc **Customer Service** Comments: